SCREENING QUESTIONNAIRE

Evaluation

CANDIDATE NAME:	INTERVIEW DATE:
POSITION APPLIED FOR:	INTERVIEWER:
INTERVIEW HISTORY	
Have you ever interviewed with us or worked with us befor	e? □ Yes □ No
If yes, get details and follow- up. Details:	
INCOME REQUIREMENTS	
Base:	
TECHNOLOGICAL LITERACY (COMPUTER, IPA	AD, ETC.)
□ Advanced □ Average □ Basic Why:	
Programs used:	
LEGAL HISTORY	
Have you ever been convicted of a felony or misdemeanor?	P □ Yes □ No
If yes, offense:	County: State:
Notes:	
Do you have a driver's license? ☐ Yes ☐ No	
Have you had 3 or more moving violations in the last 3 years? \square Yes \square No	
Do you have reliable transportation? ☐ Yes ☐ No	
EDUCATION	
Do you have a High School diploma? ☐ Yes ☐ No ☐ GED	□ Additional Education:
AVAILABILITY	
Can you work evenings (5:00-9:00 p.m.)? ☐ Yes ☐ No	
Can you work weekends (Saturday)? ☐ Yes ☐ No	
Can you work tradeshows? ☐ Yes ☐ No	
Are you willing to go door to door in residential areas to prospect for new business? ☐ Yes ☐ No	
Are you willing and able to go into people's homes to prese	ent our products and services? □ Yes □ No
EXPERIENCE	
Sales experience? ☐ Yes ☐ No If yes, number of	of years experience:
What did you sell:	
What do you like most about being in sales:	

